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The year 2017-18 has been fulfilling in many ways and we wish to thank all our partners for believing in us, as we pursue our goal of empowering a million lives in Rural India. This year we have seen great changes in our communities, not just in terms of uptake of our programmes but also in their levels of empowerment for a sustainable future. Our focused interventions have brought holistic changes in our communities in rural Raigad. Not only did we achieve a number of milestones in personal household toilets, drinking water, health, education, but also brought widespread economic growth to our farmers and entrepreneurs.

We are also glad to share that we recently won the Best Water NGO award by ‘The Water Digest Awards’ for harvesting millions of litres of water. We also crossed 10,000 cataract surgeries this year and signed an MOU with NABFIN to facilitate credit linkages for dairy benefitting thousands of entrepreneurs. We had the honor of welcoming Dr. R.A. Mashelkar, a prominent researcher and the President of Global Research Alliance to our advisory board. As a strategic shift in very remote villages where electricity was a problem, we installed solar pumps this year to make water reach households thus conserving a lot of energy and cost.

To make students passing Grade X future ready, we distributed 1,070 scholarships to those who couldn't afford to apply for junior college and professional courses and to promote cross learning between urban and rural children, we had 255 students from 4 top schools in Mumbai engaging with 1,398 students from 10 of our schools in our school adoption programme. With the Lighthouse Project, we were able to touch 700 mentees through 700 mentors strengthening the culture of volunteering for social good in our country.

On behalf of our team of 320+ full time and highly dedicated people, we thank you once again for your support without which this would not be possible.

Ronnie & Zarina Screwvala
Our advisory are an important part of our growth story and we value their support and guidance towards bringing bigger impacts in rural India.
OUR BELIEVERS

“
All our believers share the common goal of empowering rural India. Our joint efforts have led to significant transformation where it’s most needed and that’s what keeps us going. Together, we strive to make the world a better place.
”

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India Trust

Club Mahindra
TESTIMONIALS

“Since inception in 1892, Tata Trusts has been working towards improving the quality of life of the underserved communities through a holistic & integrated development process. Our collaborative effort with Swades foundation over a period of last four years, in Raigad district of Maharashtra state, is a reflection of this vision. By empowering community institutions, lives of more than 300,000 people have been impacted through a multi-thematic approach covering areas of safe drinking water, sanitation, hygiene (WASH), farm-based livelihood, education, health, etc. The partnership has been a good learning process to ensure impact at scale and, with the help of the community, we will be able to create a sustainable ecosystem to address futuristic challenges.”

DIVYANG WAGHELA
Head (Tata Water Mission) at Tata Trusts

“Swades’ 360° holistic approach towards village development in Raigad district has ensured deep community engagement and a long term brand recall in that region. We have collaborated with them for 2 interventions involving provision of household level drinking water and a dairy focused livelihood project. Both these have a far reaching impact on the quality of life of the villagers, especially the women, as we have seen during our 2 year partnership with Swades. We wish them the very best in their future endeavors”

ZIAA LALKAKA
Head - CSR, H T Parekh Foundation

“Swades is a group of highly skilled professionals committed to make a positive Social change. At RB we are pleased with our long-term partnership with Swades Foundation, towards providing access to household sanitation and Behaviour Change Communication initiatives. Together we make our rural communities open defecation free, reduce incidences of diseases and create wash awareness amongst thousands of students in schools in Raigad district of Maharashtra. We look forward to creating more impact together and making sure to support SDGs Targets well in time.”

RAVI BHATNAGAR,
Director- External Affairs & Partnerships, Reckitt Benckiser – AMESA

“As a responsible corporate citizen, Deutsche Bank is committed to the holistic development of rural and marginalised communities. Through our In the Community programme, we work at the grassroots level to improve the day-to-day well-being of those in need. Over the past three years of our association with the Swades Foundation, we have impacted over 7600 households through 100 schemes that provide drinking water to the people of Raigad. We are also pleased to help farmers in the region double their income by funding various projects related to water for farming.”

RUCHI KHEMKA
Head, Corporate Social responsibility – Deutsche Bank

“Our engagement with the Swades Foundation in school water & sanitation programs - bringing access to clean drinking water, hand-wash stations and toilets in Raigad district, Maharashtra has been deeply gratifying. We have seen the impact this has created towards a conducive learning environment and are happy to be a part of the rural transformation which Swades is undertaking.”

ROSHAN NEGI
Corporate Communications, SBI Capital Markets
IMPACT NUMBERS

“April 2018 to March 2019”
HEALTH & NUTRITION
FY 19: Over 20,000 children tested for Anaemia
Till date: Over 37,000 tested
FY 19: Over 3,000 cataract surgeries & nearly 12,000 spectacles distributed
Till date: Over 15,000 surgeries & over 71,000 spectacles distributed
FY 19: 385 children with low vision and 29 children with hearing impairment provided assistive aids
Till date: Over 1,000 children supported with visual/ hearing aids
FY 19: 134 Cardiac surgeries for children
Till date: 140 cardiac surgeries for children supported

EDUCATION
FY 19: Over 700 scholarships awarded for higher education
Till date: Over 4,000 scholarships awarded
FY 19: Over 5,000 students counselled for career guidance
Till date: Nearly 60,000 students counselled
FY 19: 3,500 children benefited from Abacus camps for cognitive learning
Till Date: Over 7,000 children benefited
FY 19: Over 900 teachers and principals trained in pedagogy & leadership
Till date: Nearly 4,000 teachers and principals trained
FY 19 – 606 schools aided with learning tools
Till date – Over 2,000 learning kits distributed

WATER & SANITATION
FY 19: Over 3,300 homes connected with drinking water through taps in homes
Till Date: Over 32,000 homes connected
FY 19: 43 schools provided with drinking water & sanitation facilities
Till date: 155 schools provided with drinking water & sanitation facilities
FY 19: Over 2,300 household toilets built
Till Date: Over 22,000 household toilets built
1,200+ hamlets declared and verified open defecation free

ECONOMIC DEVELOPMENT
FY 19: Over 1,000 acres brought under irrigation benefiting more than 700 households
Till Date: Over 2,100 acres of land brought under irrigation through drip/ flood
FY 19: Over 3,000 entrepreneurs created in Animal Husbandry and Agriculture
Till Date: Created over 9,500 entrepreneurs
FY 19: Over 900 youths trained and placed in formal employment
Till Date: Trained & placed over 2,500 youth
FY 19: 1.52 lakh fruit bearing trees planted will reap income for 4,000+ households
Till Date: Over 7.5 lakh fruit bearing trees planted benefiting 15,000+ households in coming years

NEW INITIATIVES
Cashew Processing – 30+ entrepreneurs created
Entry in New Block – Sudhagad reaching out to 65,000 more people – 35% tribal
Village Development Committees (VDC) for sustainability of Swades efforts – 900+ formed

8,000+ hours of volunteering from schools and corporates in Mumbai

* Financial Year 2019
Till Date numbers are cumulative up to October 2019
HEALTH & NUTRITION

Our aim in ‘Health & Nutrition’ is to provide universal access to public and private healthcare services to our rural community and empower them with resources and knowledge to lead a healthy life.

Community outside mobile vision care post screening

Shanta Bakkam’s years-old struggle with cataract ended when she was successfully operated through our support

Camps are organized to screen and counsel children and parents on cardiac care
EYE CARE:
We started with our eye care programme in 2013 after understanding that it is the highest prevalent health problem in the geography. In FY 19, we continued to scale up the eye care programme with over 31,000 screenings of which 3,000+ in need of cataract surgeries were supported free-of-cost. Further, those in need of spectacles were facilitated with the same. Over 12,000 spectacles were distributed in the year and a significant development was on-the-spot distribution of spectacles, over 4,600 numbers, in our mobile eye care vans. This quick service led to greater impact and higher usage of spectacles within the community as we continue to use this distribution mode for greater impact.

SWADES MITRAS:
After empowering over 1,000 Swades Mitras (community health volunteer/SM) over the last five years, this year we took our initiative to the next level by creating first batch of thirty three ‘Master Trainers’. These master trainers were selected from the cadre of Swades Mitras on the basis of merit of service and were given further trainings on nutrition, 1,000 days child care, anaemia, diabetes and hypertension control all of which are common occurrences in the geography.

These thirty three trainers further trained 560 more Swades Mitras on the above subjects, thus building existing capacities for greater impact. We continue to reward such high performing SM regularly as they are in fact the true community heroes.
ANAEMIA ALLEVIATION:
Our mission is to ensure an anemia-free geography and this year we undertook pricking and testing of 20,000 children in schools and successfully handed over the initiative to the Government. They are now administering therapeutic doses to the concerned children and wish to scale-up their operations to the State Level. We continue to mobilize, build awareness and link anemic children to the Government machinery for achieving our mission.

HEARING DISABILITY SUPPORT
Hearing or other problems related to the ear has the second highest prevalence among children after eye problems. 60% of such ear problems are preventable and therefore, we initiated a new programme for ‘Hearing Disability Support’ in January 2019. Under this programme, we undertake ear screening of children, support surgeries like cochlear implant for free and other medical intervention and rehabilitation. 20 identified children were treated in phase 1 of this programme in FY 19.
CARDIAC CARE & LOW VISION:
Congenital heart diseases among children pose a huge threat to their lives and even when it is identified on time, our community is unable to afford the high cost of treatment. To address this gap, we provide complete diagnostic support to such 37 such children - facilitating their surgery through premium partner hospitals in Mumbai and ensuring regular follow-ups.

Similarly, we looked at 96 cases of squint, oculoplasty, yag cap, eyelid surgery, and similar among children with special needs and provided complete financial and diagnostic support for their treatment.

Timely check-ups and vaccination support carried by Swades Mitras
A young boy being screened inside mobile vision care van
Treatment given to children suffering from congenital heart disorders

Children suffering from congenital heart disorder being escorted for operative treatment by the Swades team.

Aarti Sudhir Pawar is a Swades Mitra par excellence. She has not only displayed extreme compassion for the community but has gone beyond her call of duty on several occasions. She saved the life of a newborn suffering from high fever by administering her in the hospital just in time and in another instance consulted a family for allowing surgery on their child suffering from bad ear infection. In both these cases, timely medical intervention was critical.

She has also been instrumental in linking the community with multiple Government schemes, like grant for sonography of pregnant women, purchase of medicines and its distribution among community, availing Panchayat Samiti scholarships for deserving candidates, facilitating documentation for senior citizens so they can get their pensions seamlessly.

Her great engagement has made her a ‘Master Trainer’ as she continues to empower more from the community for better health and hygiene.
Our aim is to holistically transforms schools and create a joyful learning environment which rests on three pillars - mindset change, enabling environment and future ready children.
MINDSET CHANGE:
We strongly believe in empowering principals and teachers to lead by example and this sets the wheel in motion for all other programmes that we undertake in Education. We reached out to 200 schools and trained over 904 principals and teachers this year in leadership and pedagogy.

FUTURE READY:
Over 1,700 scholarships helped as many students pursue higher education and professional courses in our efforts to make them future ready. 51,186 underwent one-on-one career counselling sessions helping students from Std X, XI and XII pick the stream of their choice commemorating with their skill set and aptitude.
ENABLING ENVIRONMENT:
We had nearly 4,000 students volunteer to pay and appear for Abacus camps conducted in two batches over two months - in May and November. Further 280+ teachers were trained in Abacus making these camps a huge success among children. Their cognitive calculation abilities showed great improvement and we were able to build capacities of them all in just five days of the camp.

Provision of essential infrastructure like separate toilets for boys and girls, access to filtered drinking water and hand wash stations were undertaken in 155 schools. Maths kit, science in a box, English and activity based learning continued to impact 135000 students in 1360 schools.

SHRESHTHA SHALA COMPETITION:
In order to sustain all the massive work done in schools, we introduced the Shreshtha Shala Competition. In its first phase, 128 schools participated in the competition which entails rating of schools on a number of metrics including the Government’s ‘Shala Siddhi’ rubric and some key Swades’ rubric. The winners will be declared in the following year making way for next year’s awards with new participants.
EN-LEARNING:
Focussed on children of Std XI and XII, en-learning aims to build entrepreneurial skills among students by giving them a holistic approach on decision making, theory and practical on business management and market feasibility involved in varied professions. A pilot was conducted with 100 students who found it very beneficial as they got important insights into how business is conducted.

E-LEARNING:
Enhanced conceptual learning through apps, games and more was introduced in 25 schools under the ‘E-learning’ programme. Students across Std I to X explored the features of this programme and had fun learning concepts.

Archana Wadhaval is a shy but bright girl who excels at studies. Her father, a farmer, earns a small income, just enough to support basic needs of his family. Archana’s elder brother completed his Grade XII and became an electrician but for Archana pursuing college post Grade X seemed difficult due to financial crunch.

Swades Foundation through its mass scholarship decided to step in and support Archana with part fees for academics and logistics. She is now pursuing commerce from Sabaie College of Margoond block in Raigad district and has more than her stars to thank for this intervention.

She wishes to complete her Grade XII and become a banker, a dream ignited by her zeal to learn and the scholarship.
WATER & SANITATION

“
We aim to build a toilet and bring clean drinking water through tap at each home and in schools so the basic necessity of our community is not compromised.

”

Vision of having drinking water through taps in each household keeps on growing
DRINKING WATER:
The most important shift this year in our household drinking water programme has been the use of solar energy for lifting water from source to reservoir, thereby conserving energy and cost associated with electricity. This phenomenon also managed to solve conflicts among communities with regards to electricity charges. About 40 projects were covered under solar and we hope to continue using it in all new projects. Over 3,300 households got drinking water through tap this year taking our total reach to 32,000+ across seven blocks of Raigad, Maharashtra.
SANITATION:
Through household sanitation programme, we built over 2,300 households toilets this year. Further, we steered the formation of over 1,900 Nigrani (Vigilance) Samitis. These samitis were trained for monitoring and reporting on 100% usage and maintenance of household toilets in their village. After reviewing all villages, Nigrani Samitis declared over 1,200 villages open-defecation free (ODF) and these Samitis were rewarded with mementos on achieving this ODF status.
WATER & SANITATION IN SCHOOLS:
Most schools in our rural geography are located at a distance from each other. Students come from as far as 10-12 kilometres to attend classes and spend half-a-day there before returning home. Under such circumstances, not having access to drinking water or toilets in school was a serious problem. We got access to clean and filtered drinking water and separate toilets for boys and girls in 45 schools this year.

This has helped reduce school drop-outs and provided an enabling environment for students and staff to learn and grow.

Gavadi Hamlet located in Kumbharde Gram Panchayat of Mahad block isn't the most accessible hamlet in the block. Due to its remote location on the hill, travelling to and fro to the town was a big problem. Though this hamlet had an existing open well with tap connection at home - its pipelines were severely damaged and required heavy maintenance. In 2015-16, Swades Foundation built a new pump and lifeline from the source to fulfill the hamlet's water requirements.

In 2018, during the monsoons, the open well became defunct due to wear and tear and the entire hamlet faced severe water shortage. They had to go downhill for almost a kilometer to the river for fetching water. There were times when 4 days at a stretch they didn't get any water and life came to a standstill. They filed a request letter to the Swades Foundation for support. We came and did our geophysical survey to identify a new source and were successful. With partner SAR Group (Livpure Foundation), we built a new open well source (picture shared separately) and realigned pipelines to this new source to get water into each of the 70 homes. Since then, life in the hamlet has revived and they are overjoyed by the timely support brought by Swades and its partners like SAR Group.
ECONOMIC DEVELOPMENT

To ensure every rural household in our geography becomes self-sufficient and prosperous through engaging in multiple livelihoods. We want our community to be able to dream bigger and also have the means to achieve their dreams. When that happens, we can say we are truly economically developed.

The look on the face says it all. A classic example of reverse migration where there is no regretting on the decision.
WATER FOR IRRIGATION:
Paucity of water continued to grapple the State of Maharashtra this year as well with many farmers migrating to nearby cities for labour and survival. In our concerted efforts to bring this forced migration to a halt and ensure farmers are able to cultivate crops year-round, we got over 1,400 acres of land under irrigation this year alone. Each acre had an average yield of 6 to 10 tonnes per annum which gave farmers the impetus to double and their incomes and more. Further, 43 new self-help groups were trained for community farming and supported with market linkages so they can reap the benefits of economies of scale.

OFF-FARM LIVELIHOODS:
Farmers, women led households and poorest of the poor sections of our community which lacked land parcel or weren’t engaged in farming were mobilized on other off-farm means of livelihood such as dairy, poultry for meat and goat farming.

In dairy the focus is to train farmers to increase yield of milk by following best practices and have a minimum of two cattle to generate sustainable income year-round. Besides complete training, we also helped them procure loans through Nabfins for buying cattle. An average income increase of INR 50,000 per year per cattle was realized by the farmers with many choosing to apply for a loan for buying second cattle seeing the good scope of income through dairy farming. Most of the milk was sold to collection centres or through retail in the nearby towns.

Goat farming and poultry for meat continued to remain a key livelihood mainly for tribals, women led and poorest of the poor households. One unit of 50 chicks in poultry gives an income of INR 5,000 to farmers who opted for repeat cycles to replenish the stock. Similarly, one unit of 3 goats (1 adult + 2 kids) gave an average income of INR 15,000 per farmer with addition every year through reproduction.

Sandesh Mondhe, a young dairy entrepreneur making it big
SKILLS TRAINING:
Youths who had finished high school and were unable to study further due to poor economic background, were supported with our skills training programme in partnership with IL&FS Institute of Skills. Over 900 youths have undergone training in various vocations this year and above 80% of them have been placed in formal employment. The encouraging bit is the retention percentage of such youths is nearly 75% with an average salary of INR 11,000 for the first 15 months. This development among youth has significantly improved household income in the rural geography and continues to receive high uptake from more and more households.

NEW AND HIGH DENSITY ORCHARDS:
New orchards provide an easy means of sustainable income to farmers. It needs training and proper care especially in the first few months after which the trees grow to fruition with minimum efforts. Over 150,000 saplings of mango, cashew, coconut and sapota were distributed this year which are all high selling items from Konkan. This will benefit nearly 4,000 households in 4-5 years with a sustainable income source. Another development was reviving and empowering 184 self-help groups to undertake quality checks of these new orchards which ensured significantly higher survival rates among trees.

High density plantations introduced this year has the potential to give 4x returns in 4-5 years and has a slightly management technique. We have 8 farmers covering a total area of 11 acres who are engaged with us in high density plantations and are inspiring others to uptake it.
CASHEW PROCESSING:
Konkan cashews are regarded as one of the best in the country. We engage with small farmers and women self-help groups by training them on end-to-end cashew processing techniques for livelihood. We also facilitate the purchase of processing machines and procure cashews in bulk which involves heavy capital investment. Each farmer then processes up to 1 tonne of cashews every month and earns an average income of INR 12,000 through it. There are SHGs who process as much as 100 kgs in a single day making it a good means of income and community development in our rural geography. 24 such entrepreneurs are ready this year as we intend to reach out to a lot more going forward.

NEW PROGRAMME

Vijay Nathuram Padave started cashew processing with his brother making great income

Narayan Daulat Waghmare comes from a tribal village and lived a very poor life doing odd labour work like fishing, etc. He made a meagre INR 1,500 – 2,000 per month. In the year 2017, he was introduced to our goat farming programme and bought 1 unit of three (1 goat & 2 kids) goats. The training given to Narayan on goat farming worked incredibly as he managed to do well in the first year and earned a total income of INR 30,000.

Motivated through this development, he got one more unit of goat from us and also took up meat poultry for additional income. Today he has all of 13 osmanabadi goats (5 male and 8 kids) and is expected to earn over INR 100,000 in the year through its sale. Seeing him, many other households in his community have started goat farming and the village has become known all around as a champion Goat Village.
NEW BLOCK - SUDHAGAD

RAIGAD

OTHER BLOCKS
SUDHAGAD
Population: ~65,000
Tribal Population: 40%
Hamlets: 324
Gram Panchayats: 34

Zarina Screwvala with Nandini Mangle - an active VDC Member

Gokulwada village community with Swades Founders Ronnie Screwvala and Zarina Screwvala during the inauguration of the water project

The hearty celebrations of the Sudhagad Community with the Swades Team
All the learning and insights gained from working in 6 blocks of Raigad district for over 5 years got extended to a new block, Sudhagad, this year. With this geographic expansion also came the change in strategy from a community volunteer driven mobilization to a more formalised village development committee (VDC) led institution building. The first 100 days plan starting August 2018 was focussed on high engagement with the community to drive the formation of such development committees. Majority of the hamlets in this block fall under ‘Tribal’ category where mobilization and behaviour change is most challenging, yet our field team kept going at it each day hoping for a positive turnaround.

By the end of 100 days, we had established a deep connect with all the Government machinery, anganwadis, schools, and other stakeholders working from the block. Formation of development committees started happening rapidly followed by speedy up take of programmes. Today, there are 128 such VDC working in Sudhagad who have engaged with us for a wide number of programmes including drinking water, household toilet, livelihoods, education and health and nutrition and more and more population are associating with us every month - the building blocks of rural empowerment.

On 30th Nov, 2018 our Mobile Vision Care Van made an official entry into Sudhagad for eye screening.
ABOUT/OVERALL PHILOSOPHY

The Lighthouse Project is a youth Mentoring Program that connects volunteers with children from under-resourced communities through one-on-one mentoring. Mentors help children develop essential life skills, social skills and job-ready skills, and provide guidance and exposure, ensuring their successful transition into higher education and the organised workforce.

At The Lighthouse Project, our goal is to create socially conscious and contributing citizens through the 800 mentees and 800 mentors that we touch today. We believe that volunteering is a not just a duty but an extraordinary opportunity for every individual, and that it is only by each of us taking responsibility for our society that sustainable change is possible. We are therefore committed to building and strengthening the culture of volunteering in India.

PROBLEM STATEMENT

India's urban centres like Mumbai see a growing number of first generation learners who complete their secondary school education, but lack the support, resources and life skills to allow them to pursue higher education or sustainable employment. As a result, many take on the same jobs as their far less educated parents in the unstructured job sector as vegetable vendors, truck drivers, street cleaners etc.

Today, 21st Century skills like communication skills, technological proficiency, managing emotions, confidence and exposure have become as important as literacy in determining a person's future socio-economic success, skills that our education system does not always cater to. The Lighthouse Project aims to bridge this gap by providing each child with a consistent, positive adult role model during these critical transition years.
**PROGRAM NOTE**

Mentees are provided with Mentors from Grade 9th through college and up until their first year into acquiring a job. Mentors commit to spending a minimum of 4 hours a month over an 8 month period building their mentees aspiration levels, developing essential life skills and social skills and exposing them to a world outside of their community. Mentors are provided with extensive training, resources, guidebooks and personalised support from The Lighthouse Team.

The Lighthouse Project also builds strong relationships with the community and family of the mentee's, as well as their school principal and teachers, in order to better understand and pre-empt mentee needs and potential challenges. The Lighthouse Project also provides monthly exposure visits through our "Mentor for a Day" program, where children are taken into diverse professional spaces to learn about multiple career options through interactive, hands-on sessions.

<table>
<thead>
<tr>
<th>TOTAL NUMBER OF MENTEES</th>
<th>PROGRAM</th>
<th>FOCUS AREAS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>806 Mentees</strong>&lt;br&gt;2019-20</td>
<td>Life Skills and Social skills Program&lt;br&gt;Std. 8th-10th</td>
<td>Self-Awareness, Social Awareness, Planning &amp; Self-Management (Goal setting, time management, stress management), Relationships &amp; Communications, Critical &amp; Independent thinking, Responsible Decision Making, Information &amp; Technological Literacy and English language skills</td>
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<tr>
<td>501 Mentees</td>
<td>Leadership and Livelihoods Program&lt;br&gt;Std. 11th-12th</td>
<td>College &amp; Career awareness, Employability skills, Peer Leadership and Active Citizenship</td>
</tr>
<tr>
<td>289 Mentees</td>
<td>Community based Degree College Mentoring</td>
<td></td>
</tr>
<tr>
<td>16 Mentees</td>
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</tr>
</tbody>
</table>
Total hours of community engagement by the LHP team 2018-19: **277 hours**

Total hours of community engagement by the LHP team since inception: **3,547 hours**

Total mentor volunteering hours in 2018-19: **9617 hours**

Total mentor volunteering hours since inception: **32,378 hours**

**IMPACT 2018-19**

99% of Grade 10 mentees pursued higher education and successfully transitioned into Junior College

94% of mentees reported improvements in reading and writing in English

90% of mentees reported an ability to make more independent and responsible choices as a result of mentoring

84% of mentees reported higher levels of social consciousness

70% of mentees reported improvements in social awareness and relationship building

84% of Junior College mentees reported an improved ability in handling conflicts and disagreements

97% of mentees, including 94% of male mentees reported a higher levels gender sensitivity

"Over the last year I and my mentee met between hectic schedules, and we worked on issues related to self-management, studying, adjusting to timelines, etc. I found my mentee pleasantly curious about how offices work, how is it to have a profession, perseverance in not so favorable conditions, my travel (since my work engaged quite a bit with that). Over time, I found her gaining maturity to learn that a lot of work that we assume to be flawless actually engages a lot of background work. I think I have seen her grow more patient in the course of a few months, and while she is still young and hence impulsive, she has started recognizing that in herself and is consciously trying to take a step back and then react. I think she is trying to understand her own self better and be critical through the process of mentoring. I am proud of our achievements and the bond we have developed together."

MENTOR KANAK MISHRA

"Through mentoring, I understood that for people to listen to you, you first need to listen to them, understand them, study their behaviour and well find patterns and act accordingly. I realized that the process is the important thing and that's what I would love to take back. I would like to thank Lighthouse Project for giving me this opportunity."

MENTOR NIKUNJ LAD
# BALANCE SHEET

Swades Foundation  
Balance Sheet as at 31st March 2019

<table>
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<th>Particulars</th>
<th>Note No.</th>
<th>As at 31st March 2019</th>
<th>As at 31st March 2018</th>
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<td><strong>(A) EQUITY AND LIABILITIES</strong></td>
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<td>(1) Shareholders’ Funds</td>
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<td>(b) Corpus Fund</td>
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<td>(c) Reserves and Surplus</td>
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<td><strong>(2) Non-Current Liabilities</strong></td>
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<td>(a) Long-term Provision</td>
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<td>(a) Trade payables</td>
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<td>(i) total outstanding dues to micro enterprises and small enterprises</td>
<td>7</td>
<td>1,53,030</td>
<td>-</td>
</tr>
<tr>
<td>(ii) total outstanding dues of creditors other than micro enterprises and small enterprises</td>
<td>7</td>
<td>9,21,03,111</td>
<td>8,69,57,537</td>
</tr>
<tr>
<td>(b) Other Current Liabilities</td>
<td>8</td>
<td>22,01,26,713</td>
<td>27,99,76,771</td>
</tr>
<tr>
<td>(c) Short-term Provision</td>
<td>9</td>
<td>13,19,791</td>
<td>7,28,080</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>31,37,02,645</strong></td>
<td><strong>36,76,62,388</strong></td>
</tr>
</tbody>
</table>

Total                                                                 |          | **34,41,92,045**      | **37,34,87,483**      |

**(B) ASSETS**  

**(1) Non-Current Assets**  

(a) Fixed Assets  

| (i) Property, Plant and Equipment       | 10       | 39,13,465             | 30,65,470             |
| (ii) Intangible Assets                  | 10       | 27,17,410             | 21,29,068             |
| (b) Long-term Loans and Advances        | 11       | 23,46,903             | 4,90,116              |

Total                                                                 |          | **89,77,778**         | **56,84,654**         |

**(2) Current Assets**  

(a) Cash and Cash equivalents            | 12       | 30,36,00,181          | 34,75,04,221          |
(b) Short-term Loans & Advances          | 13       | 2,98,28,919           | 1,97,66,276           |
(c) Other Current Assets                 | 14       | 17,85,167             | 5,32,332              |

Total                                                                 |          | **33,52,14,267**      | **36,78,02,829**      |

See accompanying notes forming part of the financial statement  
1-26

In terms of our report attached  
For Deloitte Haskins & Sells LLP  
Chartered Accountants

Ketan Vora  
Partner

Rohinton Screwvala  
Director
DIN No.: 00003423

Zarina Screwvala  
Director
DIN No.: 00004518

Place: Mumbai  
Date:

Place: Mumbai  
Date:
### INCOME AND EXPENDITURE

**Swades Foundation**  
**Statement of Income And Expenditure for the year ended 31st March 2019**

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Note</th>
<th>For the year ended 31st March 2019</th>
<th>For the year ended 31st March 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>(A) Income</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(1) Donations</td>
<td>15</td>
<td>70,71,68,891</td>
<td>67,05,44,764</td>
</tr>
<tr>
<td>(2) Other Income</td>
<td>16</td>
<td>14,89,652</td>
<td>8,65,923</td>
</tr>
<tr>
<td><strong>Total Income (1+2)</strong></td>
<td></td>
<td>70,86,58,543</td>
<td>67,14,10,687</td>
</tr>
<tr>
<td>(B) EXPENDITURE</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(1) Programme Expenses</td>
<td>17</td>
<td>49,52,35,500</td>
<td>48,26,42,190</td>
</tr>
<tr>
<td>(2) Employee benefits Expenses</td>
<td>18</td>
<td>15,76,14,235</td>
<td>16,13,69,102</td>
</tr>
<tr>
<td>(3) Other Expenses</td>
<td>19</td>
<td>3,10,85,091</td>
<td>2,73,40,589</td>
</tr>
<tr>
<td>(4) Depreciation and amortisation</td>
<td>10</td>
<td>14,08,894</td>
<td>7,39,582</td>
</tr>
<tr>
<td><strong>Total Expenditure (1+2+3+4)</strong></td>
<td></td>
<td>68,53,43,720</td>
<td>67,20,51,463</td>
</tr>
<tr>
<td>Surplus/(Deficit) of Income over Expenditure (A-B)</td>
<td>20</td>
<td>2,33,14,823</td>
<td>(68,70,776)</td>
</tr>
<tr>
<td>Basic and Diluted Earnings per share (Face Value of Rs. 10 each)</td>
<td>20</td>
<td>2,33,14,823</td>
<td>(68,70,776)</td>
</tr>
<tr>
<td><strong>See accompanying notes forming part of the financial statements</strong></td>
<td>1:26</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

In terms of our report attached  
For Deloitte Haskins & Sells LLP  
Chartered Accountants

Ketan Vora  
Partner  
Place: Mumbai  
Date:

Rohinton Screwwala  
Director  
DIN No: 00003423  
Place: Mumbai  
Date:

Zarina Screwwala  
Director  
DIN No: 00004518

---

**Total Expenditure - ₹ 68.53 Cr**

- Administration, Support, Fundraising, Monitoring & Evaluation Expenditure - ₹ 7.66 Cr
- **Total Programme Cost**
  - Economic Development - ₹ 33.50 Cr
  - Water & Sanitation - ₹ 18.09 Cr
  - Education - ₹ 6.27 Cr
  - Health & Nutrition - ₹ 3.01 Cr

**Total Sources of Funds - ₹ 70.71 Cr**

- Corporate - ₹ 55.95 Cr
- Trusts - ₹ 11.09 Cr
- Others  
  - Varied Sources - ₹ 3.51 Cr  
  - Individuals - ₹ 0.14 Cr